

## GREG J KAPLE

<b>HOMETOWN</b>	Fairborn, OH
<b>CURRENT RESIDENCE</b>	Hoboken, NJ
<b>EDUCATION</b>	Ohio University - BS Stevens Institute of Technology - MS
<b>PROFESSIONAL CAREER</b>	<ul style="list-style-type: none"> <li>▪ <i>Integrated Management Services</i> - Senior Partner</li> <li>▪ AT&amp;T - Global Client Manager</li> <li>▪ TeamDynamix - CoFounder</li> <li>▪ PricewaterhouseCoopers LLP - Consultant</li> <li>▪ Microsoft Inc. - Product Manager</li> <li>▪ National Business Incubation Assoc. - Director of Online Services</li> <li>▪ Cybersearch - CoFounder</li> <li>▪ OU Innovation Centre - Marketing Assistant</li> </ul>

## BIOGRAPHY

<b>IMS EXPERIENCE</b>	<p><b>Senior Partner for IMS</b>, a management consulting firm improving process management across front and back office professional services industries including Legal, Healthcare and Multinational Services Companies. Based in New York City, <i>IMS leverages expert level consulting performance to take apart a problem and put it back together stronger.</i> Together with a discipline process base lining the current environment, benchmarking it to alternative solutions, selecting an optimal solution, implementing the delivery, reconciling the results to expectations and continuing to monitor and improve the ongoing operations.</p>
<b>PREVIOUS EXPERIENCE</b>	<p>Greg began as a <b>consultant with PricewaterhouseCoopers' bankruptcy, litigation &amp; business turnaround practice.</b> It was here that he worked with a list of international clients assessing their complex business, systems and legal challenges and producing strategic recommendations and tactical following through to improve cost structure and drive efficiency. <b>AT&amp;T's New York City Enterprise &amp; Global Clients Network Communication Solutions</b> for clients such as Memorial Sloan Kettering Cancer Center, Columbia University, Pennie &amp; Edmonds LLP, Oliver, Wyman &amp; Co and Riskmetrics Inc. As AT&amp;T Global Account Manager lead the development of a Global MPLS, Disaster Recovery and Voice Communications solution for Ernst &amp; Young LLP.</p>
<b>EXPERTISE</b>	<ul style="list-style-type: none"> <li>▪ Risk management</li> <li>▪ Subject Matter Expert for Voice and Data Convergence initiatives</li> <li>▪ Telecommunications Cost Reduction &amp; Management</li> <li>▪ WAN &amp; DR Assessment, Design &amp; Deployment</li> <li>▪ IP Telephony Assessment, Design &amp; Deployment</li> <li>▪ Vendor Management</li> <li>▪ CRM Business Process Improvement</li> <li>▪ Conflict Check Business Process Improvement</li> <li>▪ Data Center Centralization and DR Assessment, Design &amp; Deployment</li> <li>▪ ITIL Service Management Process Improvement</li> <li>▪ Strategic Program Management Assessment, Design &amp; Deployment</li> </ul>