



## ED WINFIELD

<b>HOMETOWN</b>	Cleveland, OH
<b>CURRENT RESIDENCE</b>	Ann Arbor, MI
<b>EDUCATION</b>	BS Electrical Engineering - Cleveland State University MS Electrical Engineering - Case Western Reserve University MBA - Case Western Reserve University
<b>PROFESSIONAL CAREER</b>	<ul style="list-style-type: none"> <li>▪ Integrated Management Services - Executive Director</li> <li>▪ DHL International - CIO Americas - Freight Transportation</li> <li>▪ Exel Logistics - CIO Americas - Freight Transportation</li> <li>▪ Eaton Corp - Manager, IT Worldwide - Automotive Division</li> <li>▪ GE Lighting - Manager, Global Engineering and Purchasing Systems</li> <li>▪ GE Corporate Consulting - Corporate Management Consultant</li> </ul>
<b>NOTABLES</b>	<ul style="list-style-type: none"> <li>▪ Published author</li> <li>▪ Computerworld Top 100 CIO</li> <li>▪ Concert violinist</li> <li>▪ Golf enthusiast</li> </ul>

## BIOGRAPHY

<b>IMS EXPERIENCE</b>	Ed is the <b>Executive Director</b> for Integrated Management Services, a business process management consulting firm delivering business solutions to reduce cost and increase productivity. Based in New York city, IMS leverages the expertise of a broad base of executive level consultants to understand the unique operations environments in the legal, healthcare, and financial service industries and to create innovative solutions for reducing expenses, improving operations and controlling risk.
<b>PREVIOUS EXPERIENCE</b>	<p>Ed began his career with GE Lighting on an intense entry-level program and rapidly progressed to management roles in information technology ultimately serving as the <b>Manager, Global Engineering and Purchasing Systems</b>. In this role he developed solutions for over 900 engineering and purchasing employees worldwide. In 1990, after the fall of the Berlin Wall, he was one of the first GE managers to visit Hungary to review IT and business integration.</p> <p>Ed then went on to manage IT worldwide for the Automotive division of Eaton Corp., a global manufacturing company. As <b>Manager, IT Worldwide</b>, he reorganized and revitalized the IT organization, implemented ERP and finance systems, outsourced desktop support in Europe and achieved customer service excellence.</p> <p>Prior to joining Integrated Management Services, Ed was the <b>CIO Americas</b> for Exel Logistics, a \$12 Billion global logistics company which was later acquired by DHL International. As CIO Americas, he provided executive management for transportation, logistics, supply chain management and warehousing solutions for customers throughout the Americas region.</p>
<b>EXPERTISE</b>	Over the course of his career, Ed has achieved a clear track record of innovation, leadership and accomplishments in driving IT to improve company operations, facilitate growth and build competitive advantage. He is highly skilled in aligning IT with company objectives, reducing costs, supporting mergers and acquisitions and impacting company operations. In 2002, Ed was recognized as a Top 100 CIO by Computerworld Magazine.